

# **REGULAR MEETING OF THE FINANCE COMMITTEE**

# Tuesday, September 3, 2019 – 1:30 p.m. Laguna Woods Village Community Center Board Room 24351 El Toro Road

# AGENDA

- 1. Call to Order
- 2. Acknowledgment of Media
- 3. Approval of the Agenda
- 4. Approval of Meeting Report for August 6, 2019
- 5. Chair Remarks
- 6. Member Comments (Items Not on the Agenda)
- 7. Department Head Update

## Reports

- 8. Preliminary Financial Statements dated July 31, 2019
  - a. Provision for Doubtful Accounts
  - b. Overtime and Temp Help
- 9. Updates
  - a. 2020 Reserve Study Calculations
  - b. 2020 Budget Considerations
  - c. Investment Task Force
  - d. Solar Systems (November)
  - e. Laundry Coin Audit (November)

# Items for Discussion and Consideration

- 10. Other Endorsements from Standing Committees
  - a. Replacement of LH-21 Enclosed Bulletin Board Cabinets

<u>Future Agenda Items</u> Golf Cart Decal Enforcement Chargeable Services Fees Alteration Fee Analysis

Concluding Business:

- 11. Committee Member Comments
- 12. Date of Next Meeting Tuesday, October 1, 2019 at 1:30 p.m.
- 13. Recess to Closed Session

Jon Pearlstone, Chair Betty Parker, Staff Officer Telephone: 949-597-4201



# FINANCE COMMITTEE MEETING REPORT OF THE REGULAR OPEN SESSION

Tuesday, August 6, 2019 – 1:30 p.m. Laguna Woods Village Community Center Board Room, 24351 El Toro Road

- **MEMBERS PRESENT:** Jon Pearlstone Chair, Rosemarie diLorenzo, Steve Parsons, Roy Bruninghaus, Bunny Carpenter, Reza Karimi, Lynn Jarrett, John Frankel, Annie McCary, Advisors: Wei-Ming Tao, John Hess
- **MEMBERS ABSENT:** Cush Bhada, Advisor: Michael Cunningham
- **STAFF PRESENT:** Betty Parker, Steve Hormuth, Christopher Swanson

### Call to Order

Director Jon Pearlstone chaired the meeting and called it to order at 1:35 p.m.

## Approval of Meeting Agenda

A motion was made and carried unanimously to approve the agenda as presented.

# Approval of Meeting Report for July 2, 2019

A motion was made and carried unanimously to approve the Committee report as presented.

### **Chair Remarks**

None.

# **Department Head Update**

Betty Parker, Chief Financial Officer, included in the agenda a department head update report highlighting key financial performance data and information requests. She also summarized the most recent coin collection audit and noted the upcoming 2020 Budget meeting occurring on Thursday, August 8, 2019 at 1:30 p.m. in the Board room.

# Preliminary Financial Statements dated June 30, 2019

The Committee reviewed financials and questions were addressed. The Committee requested the following information be presented at the next Finance Committee meeting:

- Analysis of Overtime and Temp Help expenses
- Location of cul-de-sac signs installation program charges
- Discussion of golf cart electric fee billing and collection processes

# 2020 Collection and Lien Enforcement Policy

The Committee reviewed the updated 2020 Collection and Lien Enforcement Policy, including an increase in the delinquent interest charge from 10 to 12%. The Committee recommended

Report of Third Finance Committee Open Meeting August 6, 2019 Page 2 of 2

that this item be placed onto the next Third Board Agenda in open session to begin the 28 day review process mandated by California Civil Code. The Committee requested that staff verify with Third's legal counsel that any and all language associated with the new appeals policy, currently on 28-day notice, be included as necessary.

#### 2019 Year End Projections – May 31, 2019

The Committee reviewed the 2019 Year End Projections as of May 31, 2019.

#### Solar System Update

The Committee reviewed a handout reporting the second quarter savings from energy production for all of its solar systems. The Committee requested that inception-to-date figures be presented beginning with the third quarter update.

#### Investment Task Force Update

Ms. Parker noted that the Committee's previous recommendation to change service providers will be on the upcoming Board agenda for approval.

#### Future Agenda Items

Fee Schedule Updates Solar System Update – Q3

Committee Member Comments None.

**Date of Next Meeting** Tuesday, September 3, 2019 at 1:30 p.m. in the Board Room.

#### **Recess to Closed Session**

The meeting recessed at 2:56 p.m.

Jon Pearlstone, Chair



#### MEMORANDUM

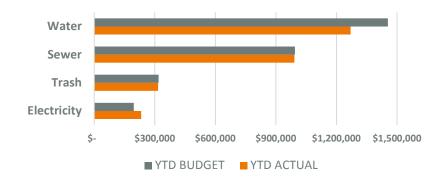
To:Third Finance CommitteeFrom:Betty Parker, CFODate:September 3, 2019Re:Department Head Update

#### Financial Highlights

- SUMMARY: For the year-to-date period ending July 31, 2019, Third Mutual is better than budget by \$3 million, of which \$2.4 million is due to timing of reserve programs performed by outside contractors. The remaining \$600K is attributed to more revenues recorded for chargeable services, interest, and violations.
- COMPENSATION: Actual compensation and related costs came in just over \$7.6 Million, with \$5.6 million in operations and \$2 million in reserves. Combined, this category is over 2.6% favorable to budget; however, some overages occurred in operations due to timing of work for concrete repairs, underground garages, and hours required for service requests in Maintenance.
- UTILITIES: Water consumption is 20% lower than budgeted due to Q1-Q2 rains, Sewer is coming in right on budget at the rate of \$142K per month, and Trash is running very close to the expected \$44K per month. The Electricity budget is understated compared to recent trends, causing an unfavorable variance.

		OME STATEM in Thousands	
	Actual	Budget	Variance
Assessment Revenues	\$18,799	\$18,799	\$0
Other Revenues	\$1,620	\$973	\$647
Expenses	\$17,837	\$20,133	\$2,295
Revenue over (Expense)	\$2,582	(\$361)	\$2,942

		Varia	nce		
	Compensation	Related	Total	Total \$	Total %
All Units					
Operating	\$3,889,538	\$1,691,173	\$5,580,711	\$24,427	0.4%
Reserves	\$1,374,993	\$673,491	\$2,048,484	\$170,469	8.3%
TOTAL	\$5,264,531	\$2,364,664	\$7,629,195	\$194,896	2.6%



### Discussions

**2020 Budget**: Third Mutual Board will adopt the 2020 Business Plan and Reserve Funding Plan by resolution on September 17, 2019. Basic assessment is proposed at \$652.22 per manor per month (inclusive of GRF portion), an increase of \$15.00 or 2.4% compared to current year. Individual manor assessments, including surcharges and additional occupant fees, will be delivered to owners via first class mail in late November with the Annual Budget Report and Annual Policy Statement.

The Finance Committee will be tracking the justification and potential variances on specific budgetary line items, including but not limited to: Compensation (i.e. Temp Help, Overtime, Retirement) Water, Legal, Uniforms, Janitorial, Tree Trimming, Paint Program, Copper Pipes, and Wasteline Remediation.

**Fees**: Vacant manor inspection fee of \$100 adopted August 20, 2019 by Resolution 03-19-86. Late charge interest rate to increase from 10 to 12% per annum in 2020, the maximum allowed by statute; incorporated with review of 2020 Collection and Lien Enforcement Policy which is currently on 28 day notice, to be adopted September 17, 2019. Fee schedule will be revised to show these updates, along with resolution numbers and a list of chargeable services for more complete information. Future analysis needed to associate fees with projected revenues.

**Investment Management**: Market value adjustments, previously booked in December each year, will be made quarterly as directed, with the first entry for unrealized gain booked as of June 30, 2019. Board approved Investment Task Force and Finance Committee recommendations for new investment manager, SageView, ratified at August 20 Board meeting. Task Force will meet with new advisor in early September to discuss current holdings, current investment policies, transition strategy, and recommendations on how we proceed with changes to the investment policy and/or investments.

**Reserve Study**: Retained a reserve specialist to calculate 2020 reserve disclosures requirements, using allowance method (cash flow) to avoid overstating funding requirements, while maintaining in-house threshold reserve funding plan which the Board will approve at the September board meeting. Final draft will be distributed and discussed at Finance Committee on September 3, 2019.

**Projections:** Q3 year projections will be based on September 30, 2019 financials, reported at November 5, Finance Committee meeting.

**Solar Energy Update**: Results for 2019 Q3 will be distributed at the Finance Committee meeting on November 5, 2019.

#### Calendar

September 3, 2019 @ 1:30 p.m. Third Finance Committee, July 31 financials September 17, 2019 @ 9:30 a.m. Third Regular Board Meeting – Adopt 2020 Budgets October 1, 2019 @ 1:30 p.m. Third Finance Committee, August financials October 3, 2019 @ 9:30 a.m. Third Board Annual Meeting

		Sep	tem	ber					0	ctob	er					No	veml	ber		
Su	Мо	Tu	We	Th	Fr	Sa	Su	Mo	u Tu	We	Th	Fr	Sa	Su	Мо	Tu	We	Th	Fr	Sa
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29	30						2	7 28	3 29	30	31			24	25	26	27	28	29	30

#### Third Laguna Hills Mutual Statement of Revenues & Expenses - Preliminary 7/31/2019 (\$ IN THOUSANDS)

		CURRENT MONTH				YEAR TO DATE		PRIOR YEAR	ANNUAL
		ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET
	_								
	Revenues:								
4	Assessments:	<b>¢4 F</b> C4	¢4 504		¢40.047	¢40.047		¢44.040	¢40.707
1	Operating Additions to restricted funds	\$1,564 1,122	\$1,564 1,122		\$10,947 7,852	\$10,947		\$11,013	\$18,767
2		· · ·	,		,	7,852		7,673	13,460
3	Total assessments	2,686	2,686		18,799	18,799		18,686	32,227
	Non-assessment revenues:								
4	Fees and charges for services to residents	80	40	40	466	279	187	331	478
5	Laundry	23	18	5	119	128	(9)	76	220
6	Interest income	58	31	27	375	215	160	262	369
7	Miscellaneous	51	50		660	351	309	397	601
8	Total non-assessment revenue	212	139	73	1.620	973	647	1,065	1,668
Ū					.,020				.,
9	Total revenue	2,898	2,825	73	20,419	19,772	647	19,751	33,895
	Expenses:								
10	Employee compensation and related	1,127	1,104	(22)	7,434	7,629	195	7,589	13,088
11	Materials and supplies	<sup>′</sup> 114	129	`15 <sup>´</sup>	795	906	111	784	1,554
12	Utilities and telephone	496	515	18	2,810	2,963	153	3,072	5,299
13	Legal fees	50	18	(32)	228	128	(99)	112	220
14	Professional fees	18	15	(3)	112	126	`14 <sup>´</sup>	66	185
15	Equipment rental	3	4		17	24	7	11	40
16	Outside services	1,129	914	(214)	4,489	6,400	1,911	3,640	10,972
17	Repairs and maintenance	25	28	3	192	196	4	181	345
18	Other Operating Expense	13	15	2	85	107	21	83	181
19	Insurance	111	109	(2)	763	766	3	743	1,313
20	Investment expense		4	4	23	27	4	21	46
21	Uncollectible Accounts	(61)	12	73	94	81	(13)	25	138
22	(Gain)/loss on sale or trade	(4)	(7)	(3)	3		(3)	1	
23	Depreciation and amortization	12	12		83	83		85	143
24	Net allocation to mutuals	112	99	(13)	708	696	(12)	715	1,205
25	Total expenses	3,145	2,971	(174)	17,837	20,133	2,295	17,126	34,730
26	Excess of revenues over expenses	(\$247)	(\$146)	(\$101)	\$2,582	(\$361)	\$2,942	\$2,626	(\$835)

#### Third Laguna Hills Mutual Operating Statement 7/31/2019 THIRD LAGUNA HILLS MUTUAL

			O DATE		ANNUAL
	Actual	Budget	<u>VAR\$ B/(W)</u>	<u>VAR% B/(W)</u>	BUDGET
Revenues:					
Assessments: Operating					
41001000 - Monthly Assessments	\$10,947,360	\$10,947,201	\$158	0.00%	\$18,766,631
Total Operating	10,947,360	10,947,201	158	0.00%	18,766,631
Additions To Restricted Funds					
41002000 - Monthly Assessments - Disaster Fund	1,183,178	1,183,178	0	0.00%	2,028,305
41003000 - Monthly Assessments - Unappropriated Expenditures Fund 41003500 - Monthly Assessments - Replacement Fund	341,712 5,979,960	341,712 5,979,960	0 0	0.00% 0.00%	585,792 10,251,360
41004000 - Monthly Assessments - Elevator Replacement Fund	256,284	256,284	0	0.00%	439,344
41004500 - Monthly Assessments - Laundry Replacement Fund	42,714	42,714	0	0.00%	73,224
41006000 - Monthly Assessments - Garden Villa Recreation Room Fund Total Additions To Restricted Funds	47,817 <b>7,851,665</b>	47,817 <b>7,851,665</b>	<u> </u>	0.00%	81,972 13,459,997
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Total Assessments	18,799,024	18,798,866	158	0.00%	32,226,628
Non-Assessment Revenues:					
Fees and Charges for Services to Residents		10.010			
46501000 - Permit Fee 46501500 - Inspection Fee	77,244 48,198	42,342 30,310	34,902 17,888	82.43% 59.02%	72,592 51,965
46502000 - Resident Maintenance Fee	340,768	206,336	134,432	65.15%	353,883
Total Fees and Charges for Services to Residents	466,210	278,988	187,222	67.11%	478,440
Laundry					
46005000 - Coin Op Laundry Machine	118,936	128,331	(9,395)	(7.32%)	220,000
Total Laundry	118,936	128,331	(9,395)	(7.32%)	220,000
Interest Income		~~~~	~~~~		
49001000 - Interest Income - Treasury Notes 49001500 - Interest Income - Treasury Notes - Discretionary	158,619 171,810	89,625 98,389	68,994 73,421	76.98% 74.62%	153,643 168,667
49002000 - Interest Income - Money Market	3,529	1,183	2,346	198.41%	2,027
49002500 - Interest Income - Gnma Securities - Discretionary	41,097	25,949	15,149	58.38%	44,483
Total Interest Income	375,054	215,145	159,909	74.33%	368,820
Miscellaneous					
46002000 - Traffic Violation 46004500 - Resident Violations	(25) 11,998	0 5,831	(25) 6,167	0.00% 105.75%	0 10,000
44501510 - Lease Processing Fee - Third	161,350	131,250	30,100	22.93%	225,000
44502000 - Variance Processing Fee	(150)	0	(150)	0.00%	0
44502500 - Non-Sale Transfer Fee - Third	650	1,750	(1,100)	(62.86%)	3,000
44503520 - Resale Processing Fee - Third 44505500 - Hoa Certification Fee	92,448 3,405	116,662 5,250	(24,214) (1,845)	(20.76%) (35.14%)	200,000 9,000
44507000 - Golf Cart Electric Fee	41,935	39,669	2,266	5.71%	68,000
44507200 - Electric Vehicle Plug-In Fee	7,165	3,500	3,665	104.72%	6,000
44507500 - Cartport/Carport Space Rental Fee 47001000 - Cash Discounts - Accounts Payable	2,520 701	1,750 0	770 701	44.00% 0.00%	3,000 0
47001500 - Late Fee Revenue	28,683	35,000	(6,317)	(18.05%)	60,000
47002020 - Collection Administrative Fee - Third	1,150	0	1,150	0.00%	0
47002500 - Collection Interest Revenue 47501000 - Recycling	6,434 3,571	7,000 2,919	(566) 652	(8.08%) 22.34%	12,000 5,000
49008100 - Unrealized Gain(Loss) On Available For Sale Investments	299,297	2,313	299,297	0.00%	0
49009000 - Miscellaneous Revenue	(1,270)	0	(1,270)	0.00%	0
Total Miscellaneous	659,864	350,581	309,283	88.22%	601,000
Total Non-Assessment Revenue	1,620,064	973,045	647,019	66.49%	1,668,260
Total Revenue	20,419,089	19,771,912	647,177	3.27%	33,894,888
Expenses: Employee Compensation					
51011000 - Salaries & Wages - Regular	1,282,442	1,439,185	156,743	10.89%	2,484,383
51021000 - Union Wages - Regular	2,970,044	3,210,939	240,895	7.50%	5,528,264
51041000 - Wages - Overtime 51051000 - Union Wages - Overtime	27,273 39,818	14,634 21,718	(12,639) (18,100)	(86.36%) (83.34%)	25,095 37,244
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#### Third Laguna Hills Mutual Operating Statement 7/31/2019 THIRD LAGUNA HILLS MUTUAL

	Actual	YEAR T			
51061000 - Holiday & Vacation	<u>Actual</u> 511,874	Budget 392.631	<u>VAR\$ B/(W)</u> (119,243)	<u>VAR% B/(W)</u> (30.37%)	BUDGET 676,533
51071000 - Sick	159,765	160,152	387	0.24%	275,954
51091000 - Missed Meal Penalty	1,091	494	(597)	(120.99%)	858
51101000 - Temporary Help 51981000 - Compensation Accrual	60,272 72,987	21,382 3,395	(38,890) (69,593)	(181.88%) (2049.94%)	36,664 5,826
Total Employee Compensation	5,125,566	5,264,531	138,964	2.64%	9,070,822
	0,120,000	0,201,001	,	,	0,010,022
Compensation Related	277 724	206 492	10 751	4 720/	677 000
52411000 - F.I.C.A. 52421000 - F.U.I.	377,731 7,607	396,482 11,158	18,751 3,551	4.73% 31.82%	677,880 13,091
52431000 - S.U.I.	58,347	52,317	(6,030)	(11.53%)	56,129
52441000 - Union Medical	1,051,987	1,116,039	64,052	5.74%	1,913,209
52451000 - Workers' Compensation Insurance 52461000 - Non Union Medical & Life Insurance	426,566 170,517	387,815 155,873	(38,751) (14,644)	(9.99%) (9.39%)	668,020 267,211
52471000 - Union Retirement Plan	208,614	181,601	(27,012)	(14.87%)	312,663
52481000 - Non-Union Retirement Plan	29,250	62,818	33,567	53.44%	108,438
52981000 - Compensation Related Accrual	(21,887)	560	22,448	4005.49%	970
Total Compensation Related	2,308,733	2,364,664	55,931	2.37%	4,017,611
Materials and Supplies					
53001000 - Materials & Supplies	244,413	271,864	27,451	10.10%	466,289
53003000 - Materials Direct 53004000 - Freight	549,353 1,386	634,473 0	85,120 (1,386)	13.42% 0.00%	1,088,103 0
Total Materials and Supplies	795,152	906,337	111,185	12.27%	1,554,392
	,				-,,
Utilities and Telephone	232,296	106 024	(26.262)	(18.50%)	225 000
53301000 - Electricity 53301500 - Sewer	232,296 991,854	196,034 994,100	(36,262) 2,246	0.23%	325,000 1,716,600
53302000 - Water	1,269,794	1,454,350	184,556	12.69%	2,710,627
53302500 - Trash	316,437	318,892	2,455	0.77%	546,690
Total Utilities and Telephone	2,810,380	2,963,376	152,996	5.16%	5,298,917
Legal Fees					
53401500 - Legal Fees	227,540	128,331	(99,209)	(77.31%)	220,000
Total Legal Fees	227,540	128,331	(99,209)	(77.31%)	220,000
Professional Fees					
53402020 - Audit & Tax Preparation Fees - Third	39,000	51,600	12,600	24.42%	57,600
53403500 - Consulting Fees	762	3,528	2,766	78.40%	6,053
53403520 - Consulting Fees - Third Total Professional Fees	72,091 111,853	70,532 <b>125,660</b>	(1,559) <b>13,807</b>	(2.21%) <b>10.99%</b>	120,936 <b>184,589</b>
	111,000	120,000	10,007	10.55 /6	104,000
Equipment Rental				//	
53501500 - Equipment Rental/Lease Fees	17,008	23,666	6,658	28.13%	40,090
Total Equipment Rental	17,008	23,666	6,658	28.13%	40,090
Outside Services					
53601000 - Bank Fees	0	2,291	2,291	100.00%	3,929
53601500 - Credit Card Transaction Fees 53604500 - Marketing Expense	1,031 2,880	0 0	(1,031) (2,880)	0.00% 0.00%	0 0
54603500 - Outside Services Cost Collection	4,434,861	6,327,008	1,892,147	29.91%	10,846,711
53704000 - Outside Services	50,490	70,836	20,346	28.72%	121,480
Total Outside Services	4,489,262	6,400,135	1,910,873	29.86%	10,972,120
Repairs and Maintenance					
53701000 - Equipment Repair & Maint	5,070	9,449	4,378	46.34%	16,240
53703000 - Elevator /Lift Maintenance	186,961	186,970	9	0.00%	328,520
Total Repairs and Maintenance	192,031	196,419	4,387	2.23%	344,760
Other Operating Expense					
53801000 - Mileage & Meal Allowance	4,336	8,880	4,544	51.17%	15,252
53801500 - Travel & Lodging 53802000 - Uniforms	597 45,939	561 49,566	(36) 3,626	(6.41%) 7.32%	968 82,843
53802500 - Dues & Memberships	210	1,056	846	80.11%	1,992
53803000 - Subscriptions & Books	1,554	1,169	(386)	(33.01%)	2,004
53803500 - Training & Education 53901500 - Volunteer Support	1,931 0	8,679 588	6,749 588	77.76% 100.00%	14,902 1,175
53903000 - Safety	0	107	107	100.00%	1,175
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#### Third Laguna Hills Mutual Operating Statement 7/31/2019 THIRD LAGUNA HILLS MUTUAL

		61 5,831 1,570 26.93% (1) 0 1 0.00% )8 27,808 4,500 16.18%			ANNUAL
	Actual	Budget	VAR\$ B/(W)	VAR% B/(W)	BUDGET
54001000 - Board Relations	3,191	2,137	(1,053)	(49.30%)	3,666
54001020 - Board Relations - Third	4,261	,	1,570		10,000
54001500 - Public Relations	(1)	-			0
54002000 - Postage	23,308		,		47,672
54002500 - Filing Fees / Permits	148	344	195	56.84%	761
Total Other Operating Expense	85,475	106,726	21,251	19.91%	181,422
Insurance					
54401000 - Hazard & Liability Insurance	235,046	236,363	1,316	0.56%	405,194
54401500 - D&O Liability	27,203	27,893	689	2.47%	47,818
54402000 - Property Insurance	497,290	497,418	128	0.03%	852,719
54403000 - General Liability Insurance	3,031	4,125	1,094	26.53%	7,072
Total Insurance	762,571	765,799	3,228	0.42%	1,312,803
Investment Expense					
54201000 - Investment Expense	22,659	26,546	3,886	14.64%	45,978
Total Investment Expense	22,659	26,546	3,886	14.64%	45,978
Uncollectible Accounts	02.067	90.610	(12 240)	(16 560()	129 200
54602000 - Bad Debt Expense	93,967	80,619	(13,348)	(16.56%)	138,200
Total Uncollectible Accounts	93,967	80,619	(13,348)	(16.56%)	138,200
(Gain)/Loss on Sale or Trade					
54101500 - (Gain)/Loss On Investments	3,171	0	(3,171)	0.00%	0
Total (Gain)/Loss on Sale or Trade	3,171	0	(3,171)	0.00%	0
Depreciation and Amortization					
55001000 - Depreciation And Amortization	83,447	83,447	0	0.00%	143,052
Total Depreciation and Amortization	83,447	83,447	0	0.00%	143,052
Net Allocation to Mutuals					
54602500 - Allocated Expenses	708,397	696,270	(12,127)	(1.74%)	1,204,782
Total Net Allocation to Mutuals	708,397	696,270	(12,127)	(1.74%)	1,204,782
Total Expenses	17,837,213	20,132,524	2,295,311	11.40%	34,729,537
Excess of Revenues Over Expenses	\$2,581,876	(\$360,613)	\$2,942,488	815.97%	(\$834,650)
-					

## Third Laguna Hills Mutual Balance Sheet - Preliminary 7/31/2019

		Current Month End	Prior Year December 31
	Assets		
1	Cash and cash equivalents	\$2,393,610	\$3,321,543
2	Non-discretionary investments	14,772,906	11,831,351
3	Discretionary investments	17,101,494	16,831,676
4	Receivable/(Payable) from mutuals	493,318	1,605,868
5	Accounts receivable and interest receivable	(91,897)	(386,734)
6	Prepaid expenses and deposits	139,925	195,117
7	Property and equipment	141,239	141,239
8	Accumulated depreciation property and equipment	(141,239)	(141,239)
9	Beneficial interest in GRF of Laguna Hills Trust	5,377,295	5,460,742
10	Non-controlling interest in GRF	36,986,050	36,986,050
11	Total Assets	\$77,172,701	\$75,845,613
	Liabilities and Fund Balances		
	Liabilities:		
12	Accounts payable and accrued expenses	\$1,145,634	\$2,621,461
13	Accrued compensation and related costs	646,315	646,315
14	Deferred income	1,038,417	817,376
15	Total liabilities	\$2,830,366	\$4,085,153
	Fund balances:		
16	Fund balance prior years	71,760,460	70,676,034
17	Change in fund balance - current year	2,581,876	1,084,426
18	Total fund balances	74,342,335	71,760,460
		1,012,000	1 1,7 00,100
19	Total Liabilities and Fund Balances	\$77,172,701	\$75,845,613

#### Third Laguna Hills Mutual Fund Balance Sheet - Preliminary 7/31/2019

		Operating Fund	Unappropriated Expenditures Fund	Disaster Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Total
	Assets								
1 2 3 4	Cash and cash equivalents Non-discretionary investments Discretionary investments Receivable/(Payable) from mutuals	\$2,393,610 14,772,906 17,101,494 493,318 (24,000,507)	0.450.050	0.014.540	45 700 704	4 007 400	200.450	05 007	\$2,393,610 14,772,906 17,101,494 493,318
5 6 7 8 9 10 11	Receivable/(Payable) from operating fund Accounts receivable and interest receivable Prepaid expenses and deposits Property and equipment Accumulated depreciation property and equipment Beneficial interest in GRF of Laguna Hills Trust Non-controlling interest in GRF	(31,260,507) (91,897) 139,925 141,239 (141,239) 5,377,295 36,986,050	3,450,950	9,644,513	15,782,781	1,927,468	389,458	65,337	(91,897) 139,925 141,239 (141,239) 5,377,295 36,986,050
12	Total Assets	\$45,912,195	\$3,450,950	\$9,644,513	\$15,782,781	\$1,927,468	\$389,458	\$65,337	\$77,172,701
	Liabilities and Fund Balances								
	Liabilities:								
13 14 15	Accounts payable and accrued expenses Accrued compensation and related costs Deferred income	\$961,450 646,315 1,038,417		\$130,812	\$53,372				\$1,145,634 646,315 1,038,417
16	Total liabilities	\$2,646,182		\$130,812	\$53,372				\$2,830,366
	Fund balances:								
17	Fund balance prior years	42,499,880	3,212,981	9,216,805	14,347,032	1,708,610	713,855	61,299	71,760,460
18	Change in fund balance - current year	766,133	237,969	296,896	1,382,377	218,858	(324,396)	4,038	2,581,876
19	Total fund balances	43,266,013	3,450,950	9,513,701	15,729,409	1,927,468	389,458	65,337	74,342,335
20	Total Liabilities and Fund Balances	\$45,912,195	\$3,450,950	\$9,644,513	\$15,782,781	\$1,927,468	\$389,458	\$65,337	\$77,172,701

#### Third Laguna Hills Mutual Changes in Fund Balances - Preliminary 7/31/2019

		Operating Fund	Unappropriated Expenditures Fund	Disaster Fund	Replacement Fund	Elevator Replacement Fund	Laundry Replacement Fund	Garden Villa Rec Room Fund	Total
	Revenues:								
	Assessments:								
1	Operating	\$10,947,360							\$10,947,360
2	Additions to restricted funds		341,712	1,183,178	5,979,960	256,284	42,714	47,817	7,851,665
3	Total assessments	10,947,360	341,712	1,183,178	5,979,960	256,284	42,714	47,817	18,799,024
	Non-assessment revenues:								
4	Fees and charges for services to residents	466,210							466,210
5	Laundry	118,936							118,936
6	Interest income	110,000	40,598	116,882	187,391	22,266	7,106	811	375,054
7	Miscellaneous	659,864	,	,	,	,_ • • •	.,		659,864
8	Total non-assessment revenue	1,245,010	40,598	116,882	187,391	22,266	7,106	811	1,620,064
9	Total revenue	12,192,369	382,310	1,300,059	6,167,351	278,550	49,820	48,628	20,419,089
	Expenses:								
10	Employee compensation and related	5,556,284		3,579	1,825,516		23,968	24.952	7,434,299
11	Materials and supplies	431,274		219	323,425		33,269	6,966	795,152
12	Utilities and telephone	2,803,809		24	6,521		,	26	2,810,380
13	Legal fees	227,540							227,540
14	Professional fees	108,839			3,014				111,853
15	Equipment rental	3,393		27	13,428			160	17,008
16	Outside services	442,045	141,555	991,087	2,529,326	58,183	315,613	11,454	4,489,262
17	Repairs and maintenance	190,782		2	1,229			18	192,031
18	Other Operating Expense	71,806		19	13,320		140	190	85,475
19	Insurance	762,571							762,571
20	Investment expense		2,443	7,067	11,237	1,335	527	50	22,659
21	Uncollectible Accounts	93,967							93,967
22	(Gain)/loss on sale or trade		344	1,014	1,515	174	117	8	3,171
23	Depreciation and amortization	83,447							83,447
24	Net allocations to mutuals	650,479		126	56,443		582	767	708,397
25	Total expenses	11,426,236	144,341	1,003,163	4,784,974	59,692	374,216	44,590	17,837,213
26	Excess of revenues over expenses	\$766,134	\$237,969	\$296,896	\$1,382,377	\$218,858	(\$324,396)	\$4,038	\$2,581,876
27	Excluding unrealized gain/(loss) and depreciation	\$550,283	\$237,969	\$296,896	\$1,382,377	\$218,858	(\$324,396)	\$4,038	\$2,366,025

#### THIRD LAGUNA HILLS MUTUAL NON-DISCRETIONARY ACCOUNT HELD BY BANK OF AMERICA SCHEDULE OF INVESTMENTS 7/31/19

I.D. NO.	DESCRIPTION	STATED RATE	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECTIVE YIELD	ORIGINAL COST	ANNUALIZED YTD YIELD *
912796SF7	U.S. TREASURY BILL	0.00%	06-06-19	08-29-19	4,000,000.00	2.25%	3,979,350.00	
912796RA9	U.S. TREASURY BILL	0.00%	11-30-18	09-12-19	3,000,000.00	2.47%	2,942,645.08	
912796RA9	U.S. TREASURY BILL	0.00%	12-27-18	09-12-19	2,000,000.00	2.44%	1,965,826.39	
912796RF8	U.S. TREASURY BILL	0.00%	03-11-19	10-10-19	2,000,000.00	2.39%	1,972,416.50	
912796SM2	U.S. TREASURY BILL	0.00%	05-01-19	04-23-20	4,000,000.00	2.39%	3,912,667.89	
TOTAL FOR NON-D	ISCRETIONARY INVESTMENTS				\$ 15,000,000.00	·	\$ 14,772,905.86	2.49%

\*Yield is based on all investments held during the year

#### THIRD LAGUNA HILLS MUTUAL DISCRETIONARY ACCOUNT - BLACKROCK/MERRILL LYNCH SCHEDULE OF INVESTMENTS 7/31/19

I.D. NO.	DESCRIPTION	STATED RATE	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECTIVE YIELD	ORIGINAL COST	ANNUALIZED YTD YIELD *
	M.L. MONEY MARKET				\$ 354,538.93		\$ 354,538.93	
822582AJ1	CorpBond-Shell International Fin	4.30%	08-06-18	09-22-19	150,000.00	2.63%	152,746.50	
912828U32	U.S. TREASURY NOTE	1.00%	05-20-19	11-15-19	1,000,000.00	2.42%	993,126.68	
9128283N8	U.S. TREASURY NOTE	1.88%	01-02-18	12-31-19	400,000.00	1.90%	399,766.30	
05565QCX4	CorpBond-BP Capital Markets PLC Cor	2.32%	08-21-18	02-13-20	100,000.00	2.84%	99,239.00	
9128284C1	U.S. TREASURY NOTE	2.25%	04-20-18	03-31-20	250,000.00	2.43%	249,141.05	
912828K33	U.S. TIP NOTE	0.13%	03-08-17	04-15-20	300,000.00	0.12%	314,668.58	
912828ND8	U.S. TREASURY NOTE	3.50%	07-15-10	05-15-20	660,000.00	3.02%	686,557.33	
912828XE5	U.S. TREASURY NOTE	1.50%	06-08-15	05-31-20	350,000.00	1.73%	346,117.78	
437076BQ4	CorpBond-Home Depot Inc	1.80%	08-21-18	06-05-20	75,000.00	2.68%	73,851.00	
17275RAX0	CorpBond-Cisco System Inc	2.45%	08-21-17	06-15-20	150,000.00	1.73%	152,925.00	
912828XY1	U.S. TREASURY NOTE	2.50%	08-06-18	06-30-20	300,000.00	2.66%	299,109.88	
912828Y46	U.S. TREASURY NOTE	2.63%	07-17-19	07-31-20	200,000.00	1.99%	201,297.21	
912828NT3	U.S. TREASURY NOTE	2.63%	10-28-10	08-15-20	285,000.00	2.68%	283,542.74	
912828NT3	U.S. TREASURY NOTE	2.63%	11-29-11	08-15-20	100,000.00	1.75%	106,996.49	
06406HDD8	CorpBond-Bank of NY Mellon Corp	2.60%	12-08-15	08-17-20	200,000.00	2.39%	201,800.00	
857477AS2	CorpBond-State Street Corp	2.55%	12-31-15	08-18-20	150,000.00	2.26%	151,875.00	
06051GFT1	CorpBond-Bank of America Corp	2.63%	04-23-18	10-19-20	100,000.00	2.95%	99,216.00	
9128285G1	U.S. TREASURY NOTE	2.88%	11-02-18	10-31-20	250,000.00	2.87%	249,990.65	
912828M98	U.S. TREASURY NOTE	1.63%	12-15-15	11-30-20	250,000.00	1.69%	249,199.64	
912828M98	U.S. TREASURY NOTE	1.63%	12-24-15	11-30-20	300,000.00	1.72%	298,559.10	
931142EA7	CorpBond-Wal-Mart Stores Inc	1.90%	08-21-18	12-15-20	75,000.00	2.75%	73,575.75	
05531FAZ6	CorpBond-BB&T Corporation Ser Mtn	2.15%	08-21-18	02-01-21	150,000.00	3.10%	146,644.50	
9128283X6	U.S. TREASURY NOTE	2.25%	04-22-19	02-15-21	750,000.00	2.43%	747,540.32	
63946BAE0	CorpBond-BC Universal Media LLC	4.38%	12-08-15	04-01-21	100,000.00	2.50%	109,238.00	
89236TCZ6	CorpBond-Toyota Motor Credit Corp	1.90%	02-19-19	04-08-21	200,000.00	2.79%	196,306.00	
9128284G2	U.S. TREASURY NOTE	2.38%	04-20-18	04-15-21	250,000.00	2.57%	248,594.17	
0258M0EB1	CorpBond-American Express Credit	2.25%	04-23-18	05-05-21	150,000.00	2.25%	146,322.00	
037833AR1	CorpBond-Apple Inc	2.85%	10-23-17	05-06-21	75,000.00	2.06%	76,986.75	
369550BE7	CorpBond-General Dynamics Corp	3.00%	05-20-19	05-11-21	200,000.00	2.48%	201,972.00	
857477AV5	CorpBond-State Street Corp	1.95%	10-23-17	05-19-21	50,000.00	2.06%	49,801.00	
38141GGQ1	CorpBond-Goldman Sachs Group Inc	5.25%	12-27-18	07-27-21	300,000.00	3.80%	310,530.00	
594918BP8	CorpBond-Microsoft Corp	1.55%	11-01-16	08-08-21	100,000.00	1.79%	98,911.00	
912828RC6	U.S. TREASURY NOTE	2.13%	11-09-11	08-15-21	1,000,000.00	2.04%	1,007,269.63	
91324PBT8	CorpBond-Unitedhealth Group Inc	3.38%	01-05-16	11-15-21	150,000.00	2.64%	155,676.00	

#### THIRD LAGUNA HILLS MUTUAL DISCRETIONARY ACCOUNT - BLACKROCK/MERRILL LYNCH SCHEDULE OF INVESTMENTS 7/31/19

I.D. NO.	DESCRIPTION	STATED RATE	SETTLEMENT DATE	MATURITY DATE	PAR VALUE	EFFECTIVE YIELD	ORIGINAL COST	ANNUALIZED YTD YIELD *
375558AU7	CorpBond-Gilead Sciences Inc	4.40%	12-29-15	12-01-21	150,000.00	2.85%	162,072.00	
21685WDD6	CorpBond-Rabobank	3.88%	02-19-19	02-08-22	150,000.00	3.13%	153,139.50	
585055BR6	CorpBond-Medtronic Inc	3.15%	07-19-16	03-15-22	99,000.00	1.82%	106,077.51	
404280AN9	CorpBond-HSBC Holdings	4.00%	05-20-19	03-30-22	200,000.00	2.77%	206,678.00	
747525AE3	CorpBond-QualComm Inc	3.00%	08-21-18	05-20-22	150,000.00	3.38%	147,984.00	
20030NBD2	CorpBond-Comcast Corp	3.13%	07-09-14	07-15-22	100,000.00	2.97%	101,063.00	
91159JAA4	CorpBond-US Bancorp	2.95%	12-08-15	07-15-22	200,000.00	1.82%	200,306.00	
91324PCN0	CorpBond-UnitedHealth Group	3.35%	12-04-17	07-15-22	150,000.00	1.82%	154,786.50	
912828L24	U.S. TREASURY NOTE	1.88%	11-06-15	08-31-22	300,000.00	2.08%	296,098.26	
375558BC6	CorpBond-Gilead Sciences Inc	3.25%	07-20-16	09-01-22	100,000.00	2.04%	106,727.00	
375558BC6	CorpBond-Gilead Sciences Inc	3.25%	10-23-17	09-01-22	50,000.00	2.38%	51,901.00	
912828M80	U.S. TREASURY NOTE	2.00%	12-08-15	11-30-22	500,000.00	1.99%	500,215.84	
912828M80	U.S. TREASURY NOTE	2.00%	12-15-15	11-30-22	200,000.00	2.05%	199,258.21	
48128BAB7	CorpBond-JP Morgan Chase & Co	2.97%	10-23-17	01-15-23	50,000.00	2.58%	50,769.00	
912828P38	U.S. TREASURY NOTE	1.75%	02-22-16	01-31-23	250,000.00	1.58%	252,637.22	
037833AK6	CorpBond-Apple Inc	2.40%	01-10-17	05-03-23	200,000.00	2.75%	195,862.00	
912828S35	U.S. TREASURY NOTE	1.38%	07-19-16	06-30-23	200,000.00	1.35%	200,328.53	
68389XBL8	CorpBond-Oracle Corp	2.40%	07-12-16	09-15-23	150,000.00	2.16%	152,296.50	
59156RBH0	CorpBond-Metlife Inc	3.60%	12-04-17	04-10-24	150,000.00	2.82%	156,720.00	
94974BGA2	CorpBond-Wells Fargo Company	3.30%	12-04-17	09-09-24	150,000.00	3.01%	152,575.50	
36290YBU1/P621151	GNMA SECURITIES	5.50%	05-29-07	05-15-22	30,290.23	5.50%	30,290.23	
					,		,	
36296DDR6/P687812	GNMA SECURITIES	5.50%	09-22-08	08-15-23	28,401.15	3.47%	45,058.64	
36202FD78/P004626	GNMA SECURITIES	4.50%	02-24-10	02-20-25	80,354.68	2.97%	121,557.81	
36202FD78/P004626	GNMA SECURITIES	4.50%	09-17-13	02-20-25	89,363.35	3.35%	120,022.36	
36202FJC1/P004759	GNMA SECURITIES	4.00%	02-16-12	08-20-25	72,738.79	2.33%	124,714.42	
36202FJC1/P004759	GNMA SECURITIES	4.00%	03-19-12	08-20-25	30,599.15	2.35%	52,148.12	
3620AS6G9/P738971X	GNMA SECURITIES	3.00%	04-29-15	11-15-26	124,270.75	2.58%	144,323.50	
36202F2H8/P005276M	GNMA SECURITIES	3.00%	11-12-14	01-20-27	65,930.08	2.59%	76,252.02	
36179MAG5/PMA0007M	GNMA SECURITIES	3.00%	08-20-12	04-20-27	138,315.86	2.30%	180,338.82	
36179MGN4/PMA0205M	GNMA SECURITIES	3.00%	07-31-12	07-20-27	150,387.17	2.33%	193,648.89	
36179MP53/PMA0444M	GNMA SECURITIES	3.00%	12-18-12	10-20-27	224,934.08	2.36%	285,866.86	
36179MSB7/PMA0514M	GNMA SECURITIES	3.00%	05-14-14	11-20-27	166,129.09	2.62%	190,543.48	
36179MU32/PMA0602M	GNMA SECURITIES	3.00%	01-17-13	12-20-27	347,607.59	2.41%	432,922.99	
36179MZW3/PMA0757M	GNMA SECURITIES	3.00%	04-16-13	02-20-28	156,183.12	2.42%	193,380.26	
36179NMP0/PMA1266M	GNMA SECURITIES	3.50%	10-21-13	09-20-28	83,249.03	2.87%	101,360.54	
36179TY90/PMA5236M	GNMA SECURITIES	3.50%	06-13-18	06-20-33	273,327.88	3.40%	281,079.83	
36202T7B6/P609390x	GNMA SECURITIES	5.50%	09-22-03	09-15-33	29,511.49	3.59%	45,262.34	
36213CZ52/P550764	<b>GNMA SECURITIES</b>	5.50%	09-19-07	09-15-35	32,705.84	6.90%	26,081.33	
36202EYL7/P004315	GNMA SECURITIES	5.50%	11-18-10	11-18-38	80,376.40	2.24%	196,918.26	
36297F6L1/P711075	GNMA SECURITIES	4.50%	09-21-10	09-15-40	149,895.48	3.34%	202,058.67	
36179QJT9/PMA2074M	GNMA SECURITIES	4.00%	11-13-17	07-20-44	128,492.71	3.70%	139,092.01	
36179QL74/PMA2150M	GNMA SECURITIES	4.50%	09-11-14	08-20-44	59,991.17	3.27%	82,580.53	
36179QT50/PMA2372M	GNMA SECORTIES	4.00%	12-22-14	11-20-44	122,983.33	3.13%	156,943.99	
36179RTA7/PMA3245m	GNMA SECURITIES	4.00%	12-22-14	11-20-44	153,540.27	3.43%	179,163.23	
36179SUV7\PMA4196m	GNMA SECORTIES	4.00%	02-28-17	01-20-45	179,560.16	3.30%	190,548.32	
36179UKY7\PMA5711M	GNMA SECURITIES	4.50%	02-20-17	01-20-47	225,000.00	4.44%	228,208.76	
		<del>4</del> .5076	07-10-19	01-20-48	16,197,677.78	7.77/0	17,101,493.76	1.96%
	-					·         -		
TOTAL INVESTMENTS					\$ 31,197,677.78	=	\$ 31,874,399.62	2.17%

\*Yield is based on all investments held during the year

GARDEN VILLA RECREATION ROOM FUND												
GARDEN VILLA RECREATION ROOMS	\$5,742	\$8,151	\$44,533	\$56,875	\$97,580	46%	\$12,342	22%				
TOTAL GARDEN VILLA REC ROOMS FUND	\$5,742	\$8,151	\$44,533	\$56,875	\$97,580	46%	\$12,342	22%				

TOTAL LAUNDRY REPLACEMENT FUND	\$12.203	\$5.395	\$373.573	\$342,384	\$369,297	101%	(\$31,189)	(9%)
SUPPLEMENTAL APPROPRIATIONS	0	0	304,756	304,756	304,756	100%	0	0%
LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS	10,218	4,573	50,414	31,894	54,697	92%	(18,520)	(58%)
LAUNDRY APPLIANCES	\$1,985	\$821	\$18,403	\$5,734	\$9,844	187%	(\$12,669)	(221%)

#### LAUNDRY REPLACEMENT FUND

ELEVATOR REPLACEMENT	\$23,598	\$28,891	\$58,183	\$202,237	\$346,698	17%	\$144,054	71%
TOTAL ELEVATOR REPLACEMENT FUND	\$23,598	\$28,891	\$58,183	\$202,237	\$346,698	17%	\$144,054	71%

#### ELEVATOR REPLACEMENT FUND

	CURRENT	MONTH	YEAR-T	O-DATE	TOTAL	%	VARIAN	CE
DESCRIPTION	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	EXPENDED	\$	%
		REPLACEN	IENT FUND					
ALARM SYSTEMS	\$0	\$0	\$0	\$0	\$0	0%	\$0	0%
BUILDING NUMBERS	0	2,830	9,900	19,810	33,970	29%	9,910	50%
BUILDING STRUCTURES	341,607	228,089	1,121,850	1,594,054	2,732,992	41%	472,204	30%
ELECTRICAL SYSTEMS	0	4,883	21,000	34,181	58,610	36%	13,181	39%
ENERGY PROJECTS	3,251	4,166	8,881	29,162	50,000	18%	20,281	70%
EXTERIOR LIGHTING	22,093	66,666	34,622	466,662	800,000	4%	432,040	93%
FENCING	38,162	11,505	96,992	79,761	136,817	71%	(17,231)	(22%)
GARDEN VILLA LOBBY	14,416	9,963	93,710	69,741	119,560	78%	(23,969)	(34%)
GARDEN VILLA MAILROOM	17,214	5,894	44,212	40,910	70,173	63%	(3,302)	(8%)
GARDEN VILLA RECESSED AREA	0	20,870	0	146,090	250,440	0%	146,090	100%
GV REC ROOM WATER HEATER/HEAT PUMP	146	1,625	22,085	11,373	19,505	113%	(10,712)	(94%)
GUTTER REPLACEMENTS	6,973	3,083	28,019	21,581	37,000	76%	(6,438)	(30%)
LANDSCAPE MODIFICATION	3,160	76,718	8,280	536,534	919,890	1%	528,254	98%
MAILBOXES	7,119	3,052	25,283	21,260	36,483	69%	(4,022)	(19%)
PAINT PROGRAM - EXTERIOR	175,971	168,864	1,171,213	1,171,268	2,008,631	58%	55	0%
PRIOR TO PAINT	101,599	107,349	660,891	744,474	1,277,033	52%	83,583	11%
PAVING	3,722	70,474	15,645	492,480	844,499	2%	476,835	97%
ROOF REPLACEMENTS	96,338	109,326	756,414	765,282	1,311,937	58%	8,868	1%
SUPPLEMENTAL APPROPRIATIONS	0	0	169,537	169,537	169,537	100%	0	0%
TREE MAINTENANCE	6,955	17,950	64,726	124,650	213,630	30%	59,925	48%
WALL REPLACEMENTS	39,625	16,666	39,625	116,662	200,000	20%	77,037	66%
WASTE LINE REMEDIATION	141,703	62,500	214,723	437,500	750,000	29%	222,777	51%
WATER LINES - COPPER PIPE REMEDIATION	58,795	16,666	160,924	116,662	200,000	80%	(44,262)	(38%)
TOTAL REPLACEMENT FUND	\$1,078,848	\$1,009,139	\$4,768,533	\$7,209,635	\$12,240,708	39%	\$2,441,102	34%

#### THIRD LAGUNA HILLS MUTUAL FUND EXPENDITURES REPORT AS OF JULY 31, 2019

#### THIRD LAGUNA HILLS MUTUAL FUND EXPENDITURES REPORT AS OF JULY 31, 2019

	CURRENT	MONTH	YEAR-T	O-DATE	TOTAL	%	VARIANCE	
DESCRIPTION	ACTUAL	BUDGET	ACTUAL	BUDGET	BUDGET	EXPENDED	\$	%
		OPERATI	NG FUND					
APPLIANCE REPAIRS	\$8,087	\$7,185	\$78,520	\$49,769	\$85,379	92%	(\$28,751)	(58%)
CARPENTRY SERVICE	(5,514)	32,432	240,685	224,864	385,731	62%	(15,821)	(7%)
CONCRETE REPAIR/REPLACEMENT	24,049	35,587	221,109	246,916	423,853	52%	25,808	10%
CURB CUT/SIDEWALK RAMPS	0	833	0	5,833	10,000	0%	5,833	100%
ELECTRICAL SERVICE	8,848	10,240	52,091	70,888	121,615	43%	18,797	27%
FIRE PROTECTION	6,350	14,626	39,341	102,382	175,556	22%	63,041	62%
GUTTER CLEANING	415	12,639	29,337	88,390	151,554	19%	59,053	67%
JANITORIAL SERVICE	75,987	79,574	518,748	551,976	947,862	55%	33,228	6%
MISC REPAIRS BY OUTSIDE SERVICE	3,174	4,838	4,303	33,863	58,050	7%	29,559	87%
PEST CONTROL	56,817	21,699	80,553	151,893	260,405	31%	71,340	47%
PLUMBING SERVICE	70,211	56,697	507,751	393,199	674,483	75%	(114,552)	(29%)
SOLAR MAINTENANCE	4,662	2,083	10,878	14,581	25,000	44%	3,703	25%
TRAFFIC CONTROL	1,210	2,545	5,868	17,684	30,359	19%	11,816	67%
WELDING	10,043	7,176	57,194	49,676	85,307	67%	(7,517)	(15%)
TOTAL MAINTENANCE PROGRAMS	\$264,340	\$288,154	\$1,846,375	\$2,001,914	\$3,435,153	54%	\$155,540	8%

#### DISASTER FUND

RISK FIRE MANAGEMENT	\$13,338	\$15,000	\$19,324	\$105,000	\$180,000	11%	\$85,677	82%
MOISTURE INTRUSION - RAIN LEAKS	\$67,090	\$39,585	\$421,944	\$277,095	\$475,025	89%	(\$144,849)	(52%)
MOISTURE INTRUSION - PLUMBING LEAKS	92,924	54,143	352,653	379,001	649,726	54%	26,348	7%
MOISTURE INTRUSION - PLUMBING STOPPAGES	31,869	10,512	104,710	73,584	126,155	83%	(31,126)	(42%)
MOISTURE INTRUSION - MISCELLANEOUS	8,840	7,757	25,910	54,299	93,095	28%	28,389	52%
DAMAGE RESTORATION SERVICES	44,392	30,920	74,983	216,062	370,445	20%	141,079	65%
SUPPLEMENTAL APPROPRIATIONS	\$0	\$0	\$0	\$0	\$0	0%	\$0	0%
TOTAL DISASTER FUND	\$258,452	\$157,917	\$999,524	\$1,105,041	\$1,894,446	53%	\$105,518	10%

#### UNAPPROPRIATED EXPENDITURES FUND

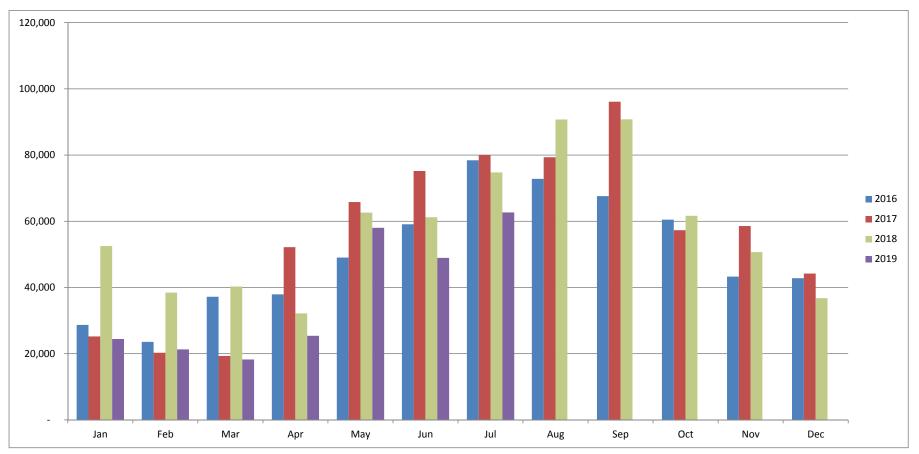
SUPPLEMENTAL APPROPRIATIONS	\$12,611	\$12,611	\$141,555	\$141,555	\$141,555	100%	\$0	0%
TOTAL UNAPPROPRIATED EXPENDITURES FUND	\$12,611	\$12,611	\$141,555	\$141,555	\$141,555	100%	\$0	0%

### THIRD LAGUNA HILLS MUTUAL MAINTENANCE PROGRAMS EXPENDITURES REPORT AS OF JULY 31, 2019

		YTD ACTUAL			
		TOTAL			OUTSIDE
	DESCRIPTION	EXPENDITURES	LABOR	MATERIALS	
	ALARM SYSTEM	\$0	\$0	\$0	\$0
		9,900 1,121,850	0 146,553	0 19.642	9,900 956,653
	BUILDING STRUCTURES ELECTRICAL SYSTEMS	21,000	140,555	18,643 0	21,000
	ENERGY PROJECTS	8,881	0	0	8,881
	EXTERIOR LIGHTING	34,622	0	0	34,622
	FENCING	96,992	81,233	15,759	0 1,022
	GARDEN VILLA LOBBY	93,710	0	0	93,710
	GARDEN VILLA MAILROOM	44,212	31,660	12,552	0
R	GARDEN VILLA RECESSED AREA	0	0	0	0
R	GV REC ROOM WATER HEATER/HEAT PUMP	22,085	3,408	2,910	15,767
	GUTTER REPLACEMENTS	28,019	25,680	2,340	0
	LANDSCAPE MODIFICATION	8,280	(0)		8,280
	MAILBOXES	25,283	5,134	20,149	0
	PAINT PROGRAM - EXTERIOR	1,171,213	1,047,118	121,274	2,821
	PRIOR TO PAINT PAVING	660,891	558,219	65,646 9	37,026 0
	ROOF REPLACEMENTS	15,645 756,414	15,636 0	9	756,414
	TREE MAINTENANCE	64,726	62,247	0	2,478
	WALL REPLACEMENTS	39,625	02,247	0	39.625
	WASTE LINE REMEDIATION	214,723	1,754	263	212,706
	WATER LINES - COPPER PIPE REMEDIATION	160,924	0	0	160,924
	SUPPL. APPROPRIATIONS	169,537	0	0	169,537
	TOTAL RESERVE FUND	\$4,768,533	\$1,978,642	\$259,544	\$2,530,346
_		050 (00	•••	<b>^</b>	
Е	ELEVATOR REPLACEMENT TOTAL ELEVATOR FUND	\$58,183 <b>\$58,183</b>	\$0 <b>\$0</b>	\$0 <b>\$0</b>	\$58,183 <b>\$58,183</b>
	IOTAL ELEVATOR FUND	\$26,163	<b>\$</b> U	<b>\$</b> U	\$58,183
L	LAUNDRY APPLIANCES	\$18,403	\$3,436	\$14,967	\$0
	LAUNDRY COUNTERTOP/FLOOR/TILE REPAIRS	50,414	\$22,373	\$7,449	\$20,591
L	SUPPL. APPROPRIATIONS	304,756	0	9,736	295,020
	TOTAL LAUNDRY FUND	\$373,573	\$25,809	\$32,153	\$315,611
G		\$44,533	\$27,259	\$5,790	\$11,484
G	GARDEN VILLA RECREATION ROOMS TOTAL GARDEN VILLA REC ROOMS FUND	\$44,533	\$27,259	\$5,790 \$5,790	\$11,484 \$11,484
		, ,	, ,	(-)	. , -
ο	APPLIANCE REPAIRS	78,520	68,440	10,080	0
0	CARPENTRY SERVICE	240,685	202,532	34,694	3,459
	CONCRETE REPAIR/REPLACEMENT	221,109	197,993	23,116	0
	CURB CUT/SIDEWALK RAMPS	0	0	0	0
	ELECTRICAL SERVICE	52,091	46,255	4,741	1,094
	FIRE PROTECTION	39,341	0	14	39,327
0		29,337	30,222	0	(885)
0 0	JANITORIAL SERVICE MISC REPAIRS BY OUTSIDE SERVICE	518,748 4,303	507,762 0	10,986 0	0 4,303
	PEST CONTROL	4,303 80,553	0	0	4,303
	PLUMBING SERVICE	507,751	386,425	18,212	103,114
	SOLAR MAINTENANCE	10,878	000,420	0	10,878
	TRAFFIC CONTROL	5,868	5,868	0	0
	WELDING	57,194	56,092	669	433
	TOTAL OPERATING FUND	\$1,846,375	\$1,501,588	\$102,513	\$242,274
<b>P</b>		¢10.204	¢0	¢∩	¢10.204
	RISK FIRE MANAGEMENT MOISTURE INTRUSION - RAIN LEAKS	\$19,324 \$421,944	\$0 \$0	\$0 \$0	\$19,324 \$421,944
D	MOISTURE INTRUSION - RAIN LEAKS MOISTURE INTRUSION - PLUMBING LEAKS	\$421,944 352,653	\$U 0	\$U 0	\$421,944 \$352,653
	MOISTURE INTRUSION - PLUMBING STOPPAGES	104,710	0	0	\$332,033 \$104,710
	MOISTURE INTRUSION - MISCELLANEOUS	70,988	ů 0	0	\$70,988
	DAMAGE RESTORATION SERVICES	29,905	3,914	81	25,910
	SUPPL. APPROPRIATIONS	0	0	0	0
	TOTAL DISASTER FUND	\$999,524	\$3,914	\$81	\$995,529
	TOTAL DISASTER FUND	<i></i> <b>₩333,324</b>	+•,• · · ·	<i>+•</i> .	1 ,
U	SUPPL. APPROPRIATIONS TOTAL UNAPPROPRIATED EXPENDITURES FUND	141,555 <b>\$141,555</b>	0 \$0	0 \$0	141,555 <b>\$141,555</b>

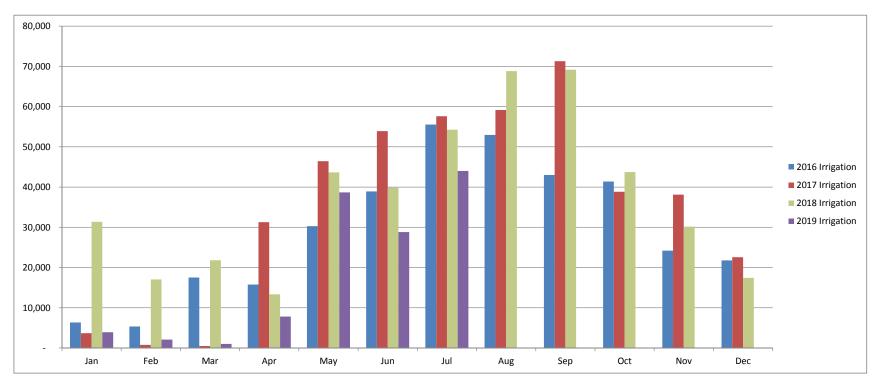
## Third Mutual Water Usage in 100 cubic feet units

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Total
2016	28,692	23,565	37,198	37,935	49,039	59,069	78,415	72,805	67,591	60,506	43,261	42,786	313,913	600,862
2017	25,226	20,286	19,299	52,174	65,796	75,181	79,992	79,315	96,121	57,296	58,557	44,191	337,954	673,434
2018	52 <i>,</i> 495	38,446	40,263	32,183	62,631	61,214	74,756	90,767	90,776	61,661	50,693	36,777	361,988	692,662
2019	24,432	21,298	18,269	25,378	58,015	48,914	62,672	-	-	-	-	-	258,978	258,978



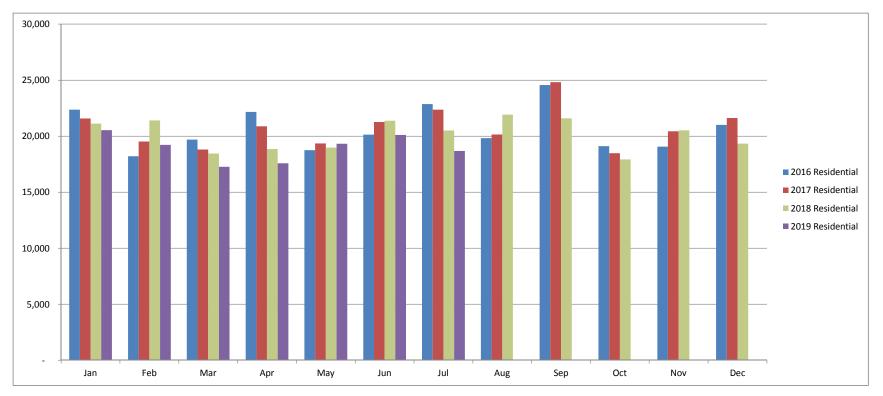
# Third Mutual Irrigation Water Usage in 100 cubic feet units

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Total
2016 Irrigation	6,329	5,349	17,506	15,776	30,280	38,926	55,543	52,976	43,024	41,402	24,192	21,779	169,709	353,082
2017 Irrigation	3,646	766	494	31,291	46,437	53,911	57,625	59,166	71,293	38,819	38,114	22,567	194,170	424,129
2018 Irrigation	31,368	17,039	21,814	13,332	43,653	39,833	54,254	68,843	69,176	43,741	30,171	17,434	221,293	450,658
2019 Irrigation	3,892	2,081	1,000	7,803	38,696	28,811	43,994	-	-	-	-	-	126,277	126,277



# Third Mutual Residential Water Usage in 100 cubic feet units

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	Total
2016 Residential	22,363	18,216	19,692	22,159	18,759	20,143	22,872	19,829	24,567	19,104	19,069	21,007	144,204	247,780
2017 Residential	21,580	19,520	18,805	20,883	19,359	21,270	22,367	20,149	24,828	18,477	20,443	21,624	143,784	249,305
2018 Residential	21,127	21,407	18,449	18,851	18,978	21,381	20,502	21,924	21,600	17,920	20,522	19,343	140,695	242,004
2019 Residential	20,540	19,217	17,269	17,575	19,319	20,103	18,678	-	-	-	-	-	132,701	132,701





# STAFF REPORT

# DATE:September 9, 2019FOR:Maintenance and Construction CommitteeSUBJECT:Replacement of LH-21 Enclosed Bulletin Board Cabinets

### RECOMMENDATION

Authorize a supplemental appropriation in the amount of \$14,430 to be funded from the Unappropriated Expenditures Fund, for the replacement of LH-21 enclosed bulletin board cabinets.

#### BACKGROUND

Staff was directed to assess the existing LH-21 building directory boxes and bulletin board cabinets, which are located on the exterior of the building adjacent to the elevator, and to determine a suitable replacement.

#### DISCUSSION

The Mutual's 28, LH-21 buildings are defined as Aragon, Sierra, and Villa Nueva style models. Staff evaluated the existing building directory boxes/bulletin board cabinets and found that the boxes were showing rust, deterioration and were hard to operate. Staff has explored potential replacement bulletin board cabinets with consideration of exposure to the elements, location, size, intended purpose, and expected lifecycle.

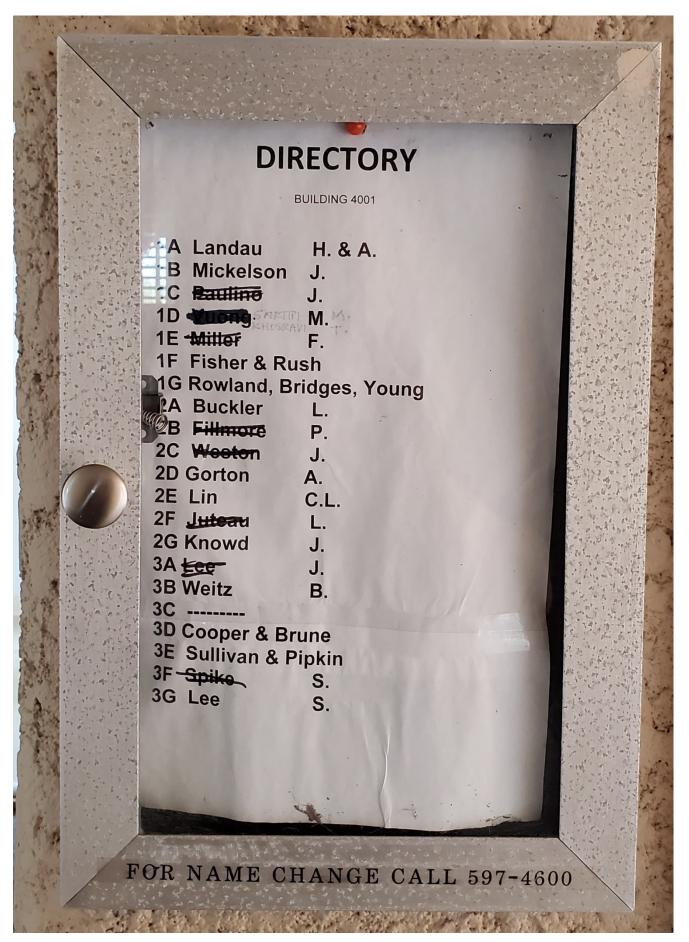
If supplemental funding is approved, staff will remove all existing building directory boxes and bulletin boards at each of the 28, LH-21 buildings (Attachment 1), patch and repair the stucco, touch-up paint the area to match existing and install the new outdoor 2-door enclosed bulletin board cabinets (Attachment 2) in the amount of \$14,430.

#### FINANCIAL ANALYSIS

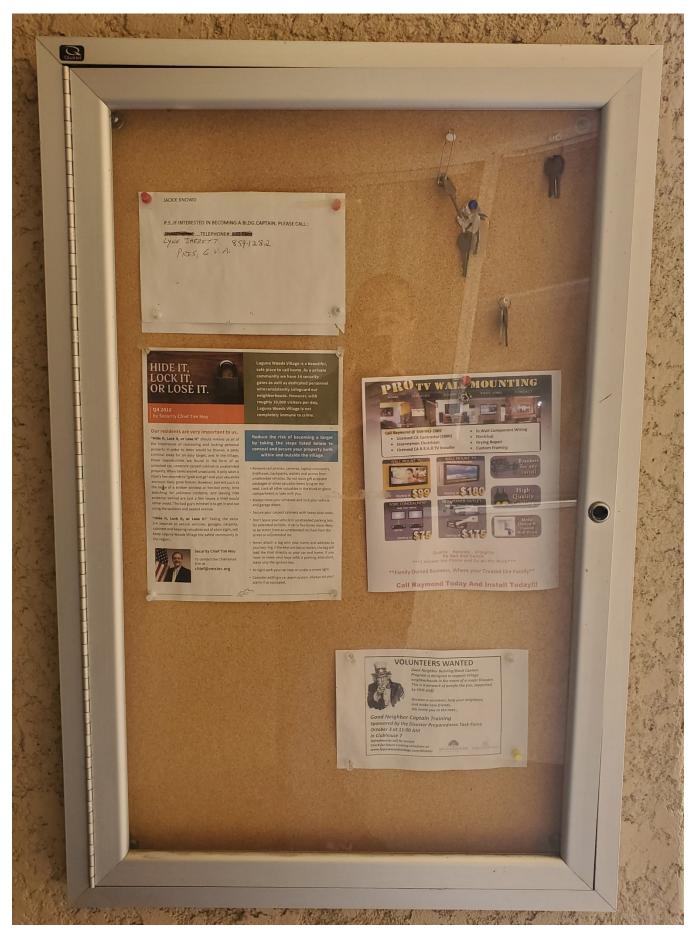
Removal of existing directory boxes and bulletin board cabinets at the 28, LH-21 buildings and installation of the one (1) new outdoor 2 door enclosed bulletin board cabinet at each building is unbudgeted and would require a supplemental appropriation in the amount of \$14,430 from the Unappropriated Expenditures Fund, for the work to be completed using in-house staff.

Prepared By:	Maurice Boctor, Operations Supevisor Velny Soren, Maintenance Operations Manager
Reviewed By:	Ernesto Munoz, P.E., Maintenance and Construction Director Betty Parker, CFO

Attachment 1:Existing Directory Box and Bulletin Board CabinetAttachment 2:Proposed Outdoor 2-Door Enclosed Bulletin Board Cabinet



# Attachment 1: Existing Directory Box and/or Bulletin Board Cabinet (pg. 2 of 2)



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Attachment 2: Proposed Outdoor 2-Door Enclosed Bulletin Board Cabinet